

## International Financial Entities Consolidated Balance Sheet

| (\$,000)  | Q3-2             | 017  | 2016  | 2015                                       | 2014   |
|---|------------------|--|---|--|--|
| ASSETS:   |                  |  |   |  |  |
| Cash and cash equivalents   |                  |  |   |  |  |
| In banks  | \$ 1,0           | 64,978 \$  | 191,930   |  | 45,295                                       |
| In Other IFE's  |                  | 50   | 7,534   | 0  | 0  |
| In cash equivalents   | -                | 10,462   | 11,072  | 10,790                                     | 18,981                                       |
| Total cash and equivalents  |                  | 75,490 \$  | 210,536   |  | 64,276                                       |
| Total investment in mortgages, loans, debts instruments and other   | \$ 2             | 05,674   | 257,640   |  | 238,292                                      |
| Investment in the IFE's own portfolio of marketable securities  |                  | 7,869  | 3,938   | 14   | 27   |
| Notes and other receivables   | 1                | .46,774  | 168,878   | 12,395                                     | 4,587  |
| Accrued interest  |                  | 436  | 111   | 78   | 31   |
| Deferred charges, Net   |                  | 1,574  | 1,295   | 228  | 117  |
| Due from Home office account, loans to parent and related parties   |                  | 1,522  | 895   | 3,924                                      | 21,379                                       |
| Investment in Real Estate   |                  |  |   |  |  |
| a. Real estate available for sale   |                  |  |   |  |  |
| 1. Land   |                  | 0  | 0   | 0  | 0  |
| 2. Commercial properties  |                  | 16,831   | 26,584  | 43,186                                     | 59,817                                       |
| 3. Residential properties   |                  | 556  | 811   | 17,274                                     | 29,450                                       |
| b. Real Estate Held for future development and improvements   |                  |  |   |  |  |
| 1. Land   |                  | 1,959  | 2,711   | 0  | 0  |
| 2. Comercial properties held for development or improvements  |                  | 0  | 1,364   | 0  | 0  |
| 3. Residential properties held for improvements   |                  | 6,318  | 6,196   | 0  | 0  |
| c. Real Estate under rental adminintration, net of depreaciation  |                  |  |   |  |  |
| 1. Land   |                  | 1364   | 0   | 0  | 0  |
| 2. Comercial properties   |                  | 0  | 0   | 0  | 0  |
| 3. Residential Properties   |                  | 268  | 290   | 290  | 125  |
| 4. Less: accumulated depreciation   |                  | 0  | (14)  | 0  | 0  |
| Total investment in real estate   |                  | 27,296   | 37,942  | \$ 60,750 \$                               | 89,392                                       |
| Premises and fixed assets - Net of accumulated depreciation   |                  | 5,532  | 8,835   | 1,230                                      | 629  |
| Investments in subsidiaries and affiliates  |                  | 5  | 43  | 0  | 0  |
| Intangible assets   |                  | 202  | 9   | 0  | 0  |
| Other assets  |                  | 1,885  | 13,729  | 4,313                                      | 830  |
| Total Assets  | \$ 1,4           | 74,259 \$  | 703,851   | \$ 400,516 \$                              | 419,560                                      |
| LIABILLITIES:   |                  |  |   |  |  |
| Deposit   | \$ 9             | 51,588 \$  | 56,528  | \$ 25,375 \$                               | 16,130                                       |
| Mortgage notes payable  |                  | 4,360  | 5,628   | 9,932                                      | 78,582                                       |
| Notes payable   |                  | 1,110  | 1,111   | 25,221                                     | 141  |
| Lines of credit   | 1                | 41,475   | 159,808   | 155,697                                    | 148,822                                      |
| Accounts payable and accrued liabilities  |                  | 70,718   | 69,512  | 9,124                                      | 11,144                                       |
| Accrued interest payable  |                  | 258  | 23  | 125  | 281  |
| Due to Home office account, loans to parent and related parties   |                  | 15,608   | 7,324   | 9,103                                      | 52   |
| Income taxes payable  |                  |  | 8,732   | 882  | 562  |
|   |                  | 1.721  |   |  |  |
| . ,   |                  | 1,721<br>14.490  |   | 2.519                                      | 1.878  |
| Other liabilities   | -                | 14,490   | 11,302  | 2,519<br>\$ 237,978 \$                     | 1,878<br>257,592                             |
| Other liabilities Total liabilities   | -                | 14,490<br>01,328 \$  | 11,302<br>319,968   | \$ 237,978 \$                              | 257,592                                      |
| Other liabilities Total liabilities Preferred stock and related surplus   | \$ 1,2           | 14,490<br>01,328 \$<br>1,050                                     | 11,302<br>319,968<br>1,968                                | \$ 237,978 \$<br>1,047                     | 257,592<br>400                               |
| Other liabilities  Total liabilities  Preferred stock and related surplus  Common Stock, at par value   | \$ 1,2           | 14,490<br>101,328 \$<br>1,050<br>10,342                          | 11,302<br>319,968<br>1,968<br>9,840                       | \$ 237,978 \$ 1,047 6,712                  | 257,592<br>400<br>6,364                      |
| Other liabilities Total liabilities Preferred stock and related surplus Common Stock, at par value Additional paid in capital   | \$ 1,2           | 14,490<br>01,328 \$<br>1,050<br>10,342<br>58,946                 | 11,302<br>319,968<br>1,968<br>9,840<br>160,505            | \$ 237,978 \$ 1,047 6,712 139,339          | 257,592<br>400<br>6,364<br>139,339           |
| Other liabilities Total liabilities Preferred stock and related surplus Common Stock, at par value Additional paid in capital Retained earnings                                       | \$ 1,2           | 14,490<br>101,328 \$<br>1,050<br>10,342<br>58,946<br>39,874      | 11,302<br>319,968<br>1,968<br>9,840<br>160,505<br>(9,543) | \$ 237,978 \$ 1,047 6,712 139,339 11,857   | 257,592<br>400<br>6,364                      |
| Other liabilities  Total liabilities  Preferred stock and related surplus  Common Stock, at par value  Additional paid in capital  Retained earnings  Treasuary common stock, at cost | \$ 1,2<br>1<br>1 | 14,490<br>101,328 \$<br>1,050<br>10,342<br>58,946<br>39,874<br>1 | 11,302<br>319,968<br>1,968<br>9,840<br>160,505<br>(9,543) | \$ 237,978 \$ 1,047 6,712 139,339 11,857 0 | 257,592<br>400<br>6,364<br>139,339<br>23,199 |
| Other liabilities Total liabilities Preferred stock and related surplus Common Stock, at par value Additional paid in capital   | \$ 1,2<br>1<br>1 | 14,490<br>101,328 \$<br>1,050<br>10,342<br>58,946<br>39,874      | 11,302<br>319,968<br>1,968<br>9,840<br>160,505<br>(9,543) | \$ 237,978 \$ 1,047 6,712 139,339 11,857   | 257,592<br>400<br>6,364<br>139,339<br>23,199 |



## International Financial Entities Consolidated Income Statement

| (\$,000)  |          | Q3-2017       | 2                    | 016 |    | 2015    |          | 2014    |
|---|----------|---------------|----------------------|-----|----|---------|----------|---------|
| Revenues  |          |               |                      |     |    |         |          |         |
| Rental revenues   | \$       | 213,394       | \$ 1,9               | 67  | \$ | 560     | \$       | 858     |
| Net -Interest income from banking activities  |          | 1,830         | 3,3                  | 44  |    | 1,336   |          | 461     |
| Service income  |          | 16,374        | 317,2                | 802 |    | 43,121  |          | 37,268  |
| Other income  |          | 21,759        | 25,6                 | 17  |    | 19,215  |          | 11,955  |
| Total rental, interest, service and other income Expenses                                   | \$       | 253,357       | \$ 348,1             | 36  | \$ | 64,232  | \$       | 50,542  |
|   |          |               |                      |     |    |         |          |         |
| Expenses related to real estate management and services:                                    |          |               |                      |     |    |         |          |         |
| Selling related expenses  |          | 35            | 00.4                 | 41  |    | 0       |          | 0       |
| Service related expenses  |          | 103,992       | 80,1                 | 50  |    | 9,151   |          | 11,583  |
| Mortgages and other interest expenses   |          | 254           | 5                    | 26  |    | 2,263   |          | 3,843   |
| Real estate and other taxes   |          | 12            |                      | 21  |    | 0       |          | 0       |
| Other expenses  |          | 9943          | 5,7                  | '83 |    | 4,961   |          | 5,376   |
| Total expenses related to real estate management and services<br>General and administrative | \$       | 114,236       | \$ 86,5              | 21  | \$ | 16,375  | \$       | 20,802  |
| Salaries and employee benefits  | \$       | 14,153        | \$ 12,1              | 46  | \$ | 6,727   | \$       | 5,548   |
| Professional services   |          | 3,606         | 4,5                  | 89  |    | 3,145   |          | 2,243   |
| Management and technical assistance   |          | 2,790         | 3,1                  | 42  |    | 2,685   |          | 2,289   |
| Occupancy costs   |          | 1,100         | 1,5                  | 85  |    | 780     |          | 665     |
| Depreciation and amortization   |          | 1,156         | 6                    | 25  |    | 268     |          | 101     |
| Reserves for notes a nd loans receivables   |          | 153           | 1                    | 80  |    | 9       |          | 0       |
| Other general and administrative  |          | 8,811         | 9,8                  | 86  |    | 7,734   |          | 3,860   |
| Total general and administrative expenses   | \$       | 31,769        | \$ 32,0              | 81  | \$ | 21,348  | \$       | 14,706  |
| Total expenses  | \$       | 146,005       | \$ 118,6             | 02  | \$ | 37,723  | \$       | 35,508  |
| Operating income (loss)   |          | 107,352       | 229,5                | 34  |    | 26,509  |          | 15,034  |
| Other income (expense) Interest, dividends income on deposits and securities porfolio       |          | 88            |                      | 12  |    | 85      |          | (7)     |
| Gains (losses) on debt extiguishments   |          | 5,826         | 11,7                 |     |    | 17,001  |          | 13,794  |
| Less Interest Expense   |          | (3,657)       | (4,1                 |     |    | (3,323) |          | (540)   |
| Other income (expenses)   |          | 3,701         | g                    | 24  |    | 1,007   |          | 702     |
| Total other income (expense)  | \$       | 5,958         | \$ 8,5               | 13  | \$ | 14,770  | \$       | 13,949  |
| Income (loss) from operations   |          | 113,310       | 238,0                | 47  |    | 41,279  |          | 28,983  |
| Net Gains (Losses) on:  |          |               |                      |     |    |         |          |         |
| Gains (losses) on Sales of real estate  |          | (5,039)<br>14 | (9,8                 | 67) |    | (8,490) |          | 6,300   |
| Gains (losses) on Sales of other assets   |          |               | <b>.</b> (0.0        | 0   | •  | (0.400) | •        | C 200   |
| Total net gains (losses)  | \$       | (5,025)       |                      | 67) |    | (8,490) | Þ        | 6,300   |
| Income (loss) before taxes and extraordinary items  | \$       | 108,285       | \$ 228,1             | 80  | \$ | 32,789  |          | 35,283  |
| Provision (benefit) for income taxes: Current   |          | 4526          | 8,9                  | 87  |    | 1,133   |          | 869     |
| Deferred  |          | (51)          | 3                    | 66  |    | 0       |          | 0       |
| Provision (benefit) for income taxes, net   |          | 4,475         | 9,3                  | 53  |    | 1,133   |          | 869     |
| Income (loss) before extraordinary items and other ajustments                               |          | 103,810       | 218,8                |     |    | 31,656  |          | 34,414  |
| Extraordinary items, net of income taxes  |          | (2,547)       | 4.5                  | 03  |    | (60)    |          | (4,736) |
| Net income (loss)   | \$       | 101,263       |                      |     | \$ | 31,596  | \$       | 29,678  |
|   | <u> </u> | 101,200       | <del>-</del> <u></u> |     | Ψ  | 31,000  | <u> </u> | 20,010  |